

Get Motion

Ermi researches, develops, manufactures, markets and bills as a provider of healthcare services. The Ermi Program is tailored to help patients with severe motion loss. The company mission is to **Get Motion** for these patients. By providing effective devices, training, and support to the patients, Ermi has successfully treated 100,000+ patients over 25+ years without any complications related to use of the devices. There are over 13 peer-reviewed clinical papers demonstrating the effectiveness of the Ermi program.

Services

Patient Instruction Services

- Ermi works in partnership with the treating physician and physical therapist to develop the optimal treatment plan for each patient.
- This hands-on approach encourages treatment success by ensuring the patient has the appropriate device(s), treatment protocol, and sufficient training.
- Ermi provides the individual education for each patient which removes the burden of training from clinicians and staff which more time for seeing patients.
- The Ermi representative will:
 - deliver the device(s)
 - set up the device(s) in the location chosen by the patient
 - make appropriate adjustments to fit the patient
 - provide training to the patient based on the patient's specific needs and on the instructions of the treating physician
 - This training will generally include features and benefits of the device, a demonstration of the use of the device, and monitoring of the patient while they are using the device.
 - provide written instructions and videos are also provided to the patient
- This education allows the patient to quickly learn how to use the device.
- Will this knowledge, patients get off to a good start which can improve compliance and outcomes.

Insurance Processing

- The Ermi team also supports patients by verifying insurance benefits, pre-certifying and authorizing coverage, working with doctors and physical therapists to document medical necessity, and determining whether Ermi devices are appropriate for treatment.
 - Supports prompt processing of claims.
 - Removes workload from treating clinics.
 - Helps promote communication between clinicians, Ermi, and payors.

Customer Service

- Verifies the patient understands how to use the device
- Ensures the patient is comfortable

- Answers patient questions
- Measures usage and encourages compliance
- Gathers indications of usage benefits
- Increases patient satisfaction
- Reduces time clinicians spend supporting patients